



SERVICES FOR SUSTAINABLE DEVELOPMENT



INTEGRATION is an independent consultancy company specialising in project management, with a focus on developing countries and emerging markets. Since its establishment in 1976, the company has carried out well over 1000 assignments mandated by German and international financing agencies, at the service of ministries and institutions in the partner countries. Based on a solid track record in over 80 countries INTEGRATION carries out a wide range of short, medium and long-term assignments in emerging markets and developing countries.

Areas of specialisation are:

- Economic Development; Private Sector Development
- Labour Markets, Human Resources, Technical Vocational Education and Training
- Budget Support Programmes
- Environmental Management and Sustainable Development
- Regional and Rural Development
- Renewable Energy and Rural Electrification
- Energy Efficiency
- Monitoring and Evaluation



Economic Development; Private Sector Development

Economic development has been the principal area of INTEGRATION's activities from the very beginning. More than 300 projects have been implemented within the last 35 years. Experience includes all relevant development strategies and methodologies and projects integrate supporting components such as entrepreneurship, vocational training, human resource development, environment protection, energy efficiency and the like. We draw on a broad sector experience and a rich database ranging from agro-processing and manufacturing industries to electronics, ITC and eco-tourism.



Labour Markets, Human Resources, Technical Vocational Education and Training

Labour market issues, Human Resource Development and Technical Vocational Education and Training are integral parts of Economic Development and Private Sector Development projects. INTEGRATION has pioneered the incorporation of entrepreneurship development into Technical Vocational Education & Training. Human Resource Development is a feature of nearly every INTEGRATION assignment, either as a specific project component or an integrated capacity development element.



Budget Support Programmes

Budget Support Programmes follow a distinct approach employing proven instrumentation. INTEGRATION offers the know-how and capacity for Budget Support Programmes, based on years of experience in services such as institutional strengthening, management of action plans, verification of compliance, follow-up on disbursement, and especially monitoring and evaluation of projects and complex programmes.

Environmental Management and Sustainable Development

For the last 20 years, environmental concerns, Cleaner Production and eco-industrial strategies have taken prominence in economic development. In response to these challenges INTEGRATION has formed a special Environment & Energy unit, which to date implements a diverse range of projects to introduce international environmental standards in enterprises, agencies, municipalities and industrial estates. Advanced professional training for environmental management has always been an essential element of those projects.



Regional and Rural Development

Projects in this area correlate closely to projects of economic and private sector development and draw on our experiences in these fields. Accordingly, INTEGRATION pursues a holistic approach relating micro-level interventions with institutional activities and initiatives for changes in framework conditions. Projects encompass integrated programmes for the business sector, the productive use of energy, renewable energy, energy conservation, agricultural diversification, the strengthening of local government and support to Civil Society organisations.



Renewable Energy and Rural Electrification

Rural electrification projects are implemented by INTEGRATION mostly incorporated in Regional or Rural Development. Programmes reach beyond the mere technical features of electrification and comprise the setting up or restructuring of regional or local utilities, regulatory and tariff issues as well as human resource development including training schemes for maintenance personnel. Many projects are interlinked with Productive Use of Energy and investment in Renewable Energy.



Energy Efficiency

Services in energy efficiency include technical as well as promotional activities such as energy audits and energy concepts, institutional capacity development, incentive programmes, financing facilities, and regulations on energy efficiency. Activities are either designed as individual projects or campaigns or integrated into rural electrification programmes. Experience comprises energy efficiency for buildings, industry and households as well as regional and national Energy Efficiency Action Plans.



Monitoring and Evaluation

Based on years of experience in individual regional and sector evaluations, this domain has developed into one of our key service areas. Beside individual M&E projects, our track record comprises large monitoring programmes implemented for the EU and other donors. These monitoring programmes consist of up to 200 projects in a group of countries involving sometimes more than 400 project reports a year. Capacity development is an integral part of all M&E projects and programmes. To this end, training programmes contain sessions on project management, mission programming and quality assurance techniques.





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