Project Summary

Small and medium enterprises in Yemen count for 95% of establishments. The SMEs practice traditional on-the-job training, however lacking established standards and certification. The GTZ project supported employment-orientated SME development through three components: 1. the improvement of services available to SMEs 2. improvement of capacities in the VT sector 3. facilitating the access to micro-finance programme. The second component, subject of this contract, promoted enterprises through a demand oriented Vocational Training (VT) programme, coupled with entrepreneurship development.

Contract Objectives
The component 2 aimed at an improvement of capacities in the Vocational Training sector, i.e. the promotion of formal and especially non-formal training measures, oriented on the demand of the labour market and entrepreneurship development.

Project Activities
The emphasis of implementation was on structural development, especially the inclusion of the private sector in VT planning.

- Fostering the dialogue between the private sector and Government to create rules and regulations for VT in SMEs
- Planning and implementation of non-formal training for poor groups and short-term training for MSME-employees
- Development of an apprenticeship training programme
- Improvement of a training of trainers scheme
- Improvement of the legal framework at national and regional levels
- Introduction of VT elements into the promotional activities of two major chambers
- Development of start-up business training programmes
- Support to entrepreneurs in the formation of new companies

Services provided

Institutional Support
- Consultancy to training institutions for the improvement of management structures
- Introduction and implementation of incentive systems
- Support in the training and further training of faculty
- Consultancy regarding the demand orientation of training content
- Advice to chambers and professional associations regarding
  - Conceptional issues of vocational training
  - Cooperation between the private sector, ministries and training institutions
  - Lobbying for the improvement of the vocational training system

Vocational Training System
- Implementation of a Corporate Baseline Study
- Labour market demand Analysis for SMEs
- Training needs analysis
- Development of a concept for the training and further training of vocational training faculty
- VT policy advice and dialogue
- Institutional support to VT planning
- Combination of formal and non-formal vocational training
- Entrepreneurship development, business start-ups
- Design and implementation of graduates surveys
- Feedback of the respective data to training management

Adult Education and Further Training
- Support in the implementation of further training courses
- Support in the introduction of entrepreneurship training
- Design and implementation of specific further training for women
- Design of further training programmes for SMEs employees